

Welcome Letter

Business CEO:

We are looking forward to your school's visit to *JA BizTown* and hope that you and your team are as well. We know you are learning a lot about operating your own business and handling your own finances. Before long, you will be able to put your knowledge to work and, hopefully, see success for both yourself and your business.

You will find many important papers in this BizPrep Packet. All pages must be completed before coming to *JA BizTown* and must be brought with you on the day of your on-site visit. There are also several tasks to be completed in preparation for your visit. **Please use the checklist below to assure that all paperwork and tasks are completed and checked for accuracy.**

 _Business Cost Sheet
 _Loan Application
 _Radio Ad
 _Philanthropy Pledge Sheet
_Employee Checkbooks*
 _Employee Name Tags (optional)
ekbooks are not used by every school. Check with your teacher and include the completed checkbooks in BizPrep envelope, if instructed.

Your signature at the bottom of this page indicates that your business team is ready for business. Thank you for handling this responsibility!

We look forward to seeing you soon,

Lena Yarian

President, JA of Northern Indiana

Our business has prepared each of the above items:

CEO'S Signature





Business Cost Sheet

SALARIES

	Student Name (First and Last Name)	Account #	Break	Salary	Peri	ods	Total Salary
CEO		<u>183</u>	Yellow	\$9.00	Χ	2 = _	
CFO		<u>184</u>	Red	\$8.50	Χ	2 = _	
Administrative A	sst.	<u> 185</u>	Green	\$8.00	Χ	2 = _	
CPA 1		<u> 186</u>	Green	\$8.00	Χ	2 = _	
CPA 2		<u> 187</u>	Yellow	\$8.00	Χ	2 = _	
Financial Adviso	r1	<u>188</u>	Yellow	\$8.00	Χ	2 = _	
Financial Adviso	r2	<u>189</u>	Red	\$8.00	Χ	2 = _	
Financial Adviso	r3	<u>190</u>	Green	\$8.00	Χ	2 = _	
Insurance Agent	1	<u>191</u>	Red	\$8.00	Χ	2 = _	
Insurance Agent	2	<u>192</u>	Green	\$8.00	Χ	2 = _	

NOTE: IF using checkbooks, the above assigned account number MUST be the same account number written on the front of each citizen checkbook.

Section A: Total Salaries \$ _____

OPERATING COSTS

Boat	(\$6 to Boat Dealership)	\$6.00
Commercial Leasing	(\$4 to Realty Office)	\$4.00
Healthcare	(\$5 to Healthcare)	\$5.00
Philanthropy	(\$2 to Community Foundation)	\$2.00
Radio Advertising	(\$4 to City Hall)	\$4.00
Supplies	(\$7 to Supply Center)	\$7.00
	- First Supply Order \$5, Supply Reorders up to \$2	
Taxes	(\$5 to City Hall)	\$5.00
	- Personnel Taxes, Property Taxes	
Utilities	(\$5 to Utility Company)	\$5.00

Section B: Total Operating Costs \$ _____

TOTAL BUSINESS COSTS:

(Salaries plus Operating Costs)

\$ A+B





Loan Application

BUSINESS INFORMATION					
Business name:					
Do you provide a good or a service?					
Use the information on the	Business Cost Sheet to complete this application	n.			
EMPLOYEE INFORMATION					
Number of employees:	Total of All Salaries: \$	Line 1			
	Transfer from Business Cost Sheet: See	ction A			
OPERATING COSTS INFORMATION	Total Operating Costs: \$	Line 2			
	Transfer from Business Cost Sheet: Se	ction B			
TOTAL BUSINESS COSTS	Total Business Costs: \$	Line 3			
TOTAL INTEREST AMOUNT	Line 1 + Line 2	12 4			
TOTAL INTEREST AMOUNT (Multiply 5% times the Total Business Co	\$	_Line 4			
TOTAL AMOUNT DUE	\$	Line 5			
(Total Business Cost + Total Interest Amor					
As a representative of the above named business, I agree to repay the Total Amount Due, which includes both the loan amount requested plus interest. I certify that the above information is correct to the best of my knowledge.					
(CEO's Signature)					
TO BE SIGNED BY BANK CEO AT JA BIZTOWN					
Circle One: Approved De	nied				
	(Bank CEO's Signature)				





Radio Advertisement

Create a 30-second radio commercial for your business. On the day of the visit, the City Hall Broadcast staff will collect this advertisement from your business so that it can be read on air by the DJ.

Time: 30 seconds (approximately 110 words)				

Note: You may not know what products/services you are providing until you arrive at *JA BizTown*. Take this opportunity to advertise the quality characteristics of your business. Let people know what a great staff/business you will be running so they know why they should visit your business.

BROADCAST DJ:	
Read On Air	





Philanthropy Pledge

Good citizens are people who accept their share of responsibility for making their community a better place. Citizens can help by donating their time (volunteering), talent (skills), and treasure (money) to charitable organizations.

JA BizTown citizens have the opportunity to give back as individuals and as a business group to a worthy JA BizTown non-profit organization. On the day of the visit, the Community Foundation Development Director will collect this pledge sheet and invoice your business for \$2.00 in financial support.

PHILANTHROPY PLEDGE				
(Business Name)				
My employees are aware of the mission of non-profit organizations and their role in the community.				
CEO's Signature:				
Employees' Signatures:				





Business Overview

Offers professional services by true professionals. This office park is comprised of small business owners ready to serve the public.

2.	Signs Insurance Policy and Lease Agreement. Completes the Business Improvement Plan.	CFO 1. Places supply order. 2. Submits online request for business loan. 3. Inputs employee payroll information. 4. Processes business payroll. 5. Prepares direct deposit enrollment paperwork. 6. Completes Loan Promissory Note. 7. Makes business expense payments. 8. Makes business loan payments and tracks loan payoff progress.			
2. 3. 4. 5. 6. 7.	ADMINISTRATIVE ASSISTANT Greets clients and directs them to correct team member. Distributes business supplies. Processes incoming mail. Sets up Point of Sale system. Works with CEO to determine product prices. Prepares sales area with product display. Assists customers with sales and processes payments for sale of products. Takes precautions to avoid inventory loss. Works with CFO to reorder additional inventory, if needed.	CPA 1. Prepares and sends Accounting invoices. 2. Discusses Inventory Loss Prevention with retail shops. 3. Audits business financial records. 4. Educates CFOs on loan payoff tracking. 5. Visits the Supply Center to verify inventory accuracy.			
3.	FINANCIAL ADVISOR Researches financial investment process. Markets to citizens the opportunity to invest money in a stock portfolio. Greets customers and assists them in opening a stock portfolio. Prepares and gives speech at the Closing Town Meeting, if time permits.	INSURANCE AGENT Completes Insurance Agent Licensing Exam. Prepares and sends Insurance invoices. Issues Insurance Policies to each <i>JA BizTown</i> business to cover property damage and liability. Processes business insurance claim form and payment.			

